

Mahdi Shabanzadeh

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SUMMARY

Operations-focused business graduate with an MSc from Warwick Business School and experience across retail, manufacturing, fintech research and project-based operations. Combines hands-on understanding of operational workflows with SQL, Excel and Power BI to analyse performance, identify bottlenecks and support process improvement. Experience working with operational KPIs, commercial data, process mapping and cross-functional stakeholders in fast-paced environments.

EDUCATION

Warwick Business School – University of Warwick

Sep 2024 – Sep 2025

MSc International Business – Merit, Relevant areas: Strategy & Analysis | Quantitative Methods | Big Data Analytics | Accounting | International Business, Selected quantitative result: 90% – Quantitative Methods

Azad University

Sep 2019 – June 2024

BSc Architectural Engineering – Distinction

WORK EXPERIENCE

Operations & Sales Assistant

July 2026 – Present

[Zara \(Inditex Group\)](#) *Birmingham & London, UK*

- Execute high-volume stockroom and replenishment workflows supporting product availability across a fast paced retail operation.
- Prioritise stock requests according to trading requirements, locating, preparing and validating items for timely shop-floor replenishment.
- Coordinate with shopfloor and operations colleagues to resolve stock discrepancies and maintain efficient stock movement.
- Support processing and organisation of large-volume deliveries while balancing replenishment requirements and limited stockroom capacity.
- Developed first-hand understanding of stock flow, capacity constraints, workload prioritisation and operational bottlenecks, forming the basis of an independent operations-efficiency analysis.

Manufacturing Operations Assistant

June 2026 – July 2026

[Parker Hannifin](#), *Royal Leamington Spa, UK*

- Worked within a high-volume manufacturing environment producing hydraulic assemblies according to defined quality, safety and production standards.
- Maintained accurate production documentation and supported workflow coordination against daily manufacturing schedules.
- Monitored quality requirements throughout the assembly process and escalated production or specification issues when necessary.
- Developed practical understanding of standardised processes, production capacity, quality control and operational efficiency within a multinational manufacturing environment.

Research Analyst (Consulting Project)

June 2025 – Oct 2025

[Guiide](#), *London, UK (contract)*

[\[Project Summary ↗\]](#)

- Conducted more than 500 structured AI queries across 15+ providers to evaluate competitive visibility within the UK pensions market.
- Developed a structured analytical methodology and identified three significant market-visibility gaps affecting the company's competitive position.
- Designed KPI and ROI frameworks to assess potential commercial initiatives and support prioritisation.

- Synthesised quantitative and qualitative findings into a comprehensive management report with actionable recommendations.
- Presented conclusions to senior leadership, with the final work formally recognised by the Business Director.

Junior Architect (Project Coordination)

Apr 2021 – June 2024

[Sarv Group](#), Qazvin, Iran

- Coordinated project schedules, suppliers, contractors and internal stakeholders across architectural delivery projects.
- Built Excel-based budgeting and scenario models to improve visibility of costs, resources and project requirements.
- Analysed material usage and site-performance information to identify inefficiencies, contributing to a 10% reduction in material waste.
- Monitored project progress against delivery schedules and supported corrective actions, contributing to a 95% on-time delivery rate.
- Prepared project documentation and communicated operational requirements across multiple internal and external stakeholders.

ANALYTICAL PROJECT

E-Commerce Commercial Performance Analysis

[\[Project Summary\]](#) [\[View SQL Code ↗\]](#)

Independent Portfolio Project (Tools: SQL, Excel, Power BI)

- Analysed more than 500,000 transaction records using SQL to evaluate revenue, customer behaviour, product performance and geographical trends.
- Developed SQL queries covering customer segmentation, repeat purchasing, revenue concentration and product performance.
- Built an interactive Power BI dashboard translating transactional data into commercial KPIs and management insights.
- Identified actionable opportunities relating to customer retention, product mix and revenue performance

TECHNICAL SKILLS

Operations & Improvement: Process Mapping | Operational Performance | KPI Analysis | Root-Cause Analysis | Workflow Optimisation | Continuous Improvement | Capacity & Resource Analysis

Analytics: SQL | Advanced Excel | Power BI | Power Automate | Python

Business: Commercial Analysis | Stakeholder Management | Requirements Analysis | UAT | Agile/Kanban | Business Case Development | Presentation

Data & Analytics: SQL | Excel | Power BI | Python | Power Automate

Operations: KPI Reporting | Process Mapping | Root-Cause Analysis | Workflow Analysis | Continuous Improvement

Business Analysis: Requirements Gathering | UAT | Stakeholder Mapping | Agile | Kanban